



Case Study: MC Realty

Client Profile

[MC Realty](#), a privately held Missouri corporation, is a full function property and facility management firm. MC Realty provides integrated services covering full life cycle of facility and property ownership. Focused on Facility Operations via Management & Property Development, services provided include:

- Conceptual Planning & Design Management
- Project Management
- Needs Assessment Analysis
- Financial Analysis
- Deal Structuring Funding (equity & debt)
- Engineering & Design Enhancement
- Development
- Property Management
- Facilities Management
- Asset Value Enhancements Strategies
- Commissioning
- Leasing
- Asset Sale, Trade or Disposition
- Technology Systems Integration
- Training

MC Realty has been using [Proteus MMX](#) for over three years to manage their properties in the Kansas City area.

Challenge

MC Realty has over 140 technicians that are responsible for managing several hundred client properties in the Kansas City metro area. They needed a system that would give their staff access to all of the information they needed through one point of control. A system where they could set the building's temperature, monitor energy consumption, view current work orders, analyze trends and much more. Using one system that would makes it easier for the maintenance staff to stay on task and new employees only need to be trained on one system, thus making everyone more productive.

They sought a solution that would allow for seamless integration of a CMMS system and Building Automation Software (BAS) software.

Action

Proteus MMX was the answer for MC Realty. Integration into the [Building Automation System](#) was one of the driving influences in the selection of Proteus MMX.

“Proteus MMX improves efficiencies and we have seen an increase in client satisfaction”.

- **Tom Corso Vice President of Operations**

Proteus MMXs’ unique asset management module easily communicates with a BAS, then acts upon the information that the BAS system provides. This integration of technologies help MC Realty achieve new levels of efficiency and productivity and client satisfaction.

Solution

With Proteus MMX integrated with a BAS, MC Realty was able to combine the alerts from both systems to automatically trigger the work order function within Proteus. Instead of sending an alert to your maintenance team a work order will automatically be generated, necessary labor scheduled, inventory needs updated, and more. This seamless functionality saved MC Realty time and money.

Proteus MMX helps MC Realty property managers to keep their facilities in peak operating condition, lower utilities costs, increase occupant satisfaction and maintain property values. Other benefits their property managers see are:

- Reduced downtime associated with repair work
- Optimized labor use and productivity
- Improved tenant satisfaction

Future

MC Realty is one of Eagle’s advisory council members. As such we involve them in any new design functionality to get the street view of usability and need.